

2020 ANNUAL REPORT

girl scouts
of southeastern
new england





What a year it was

SIX MONTHS INTO OUR 2020 FISCAL YEAR, THE WORLD SHIFTED IN THE WAKE OF COVID-19, AND SO DID WE! IT WAS OUR TIME, AS NEVER BEFORE, TO LIVE OUR MISSION BY DRAWING UPON OUR COURAGE, CONFIDENCE, AND CHARACTER TO CONTINUE PROVIDING GIRL SCOUT EXPERIENCES SO THAT WE AND OUR GIRLS COULD CONTINUE MAKING OUR WORLD A BETTER PLACE.

It was heartwarming to see our masked-up girls deliver cookies through socially distanced deliveries to front-line workers.

It was inspiring to see GSSNE staff and volunteers learn the new tools of Microsoft Teams and Zoom to continue connecting to one another, and more importantly with girls! Equally inspiring were all the efforts to surmount membership challenges resulting from the pandemic!

It was gratifying to hear all the “silver linings” our members found throughout this pandemic. We have heard you and going forward we will take the best of what we learned through COVID and create a new normal.

Our beloved Make New Friends song took on new meaning as we watched girls connect with Girl Scouts in other councils across the country and pledged their friendship to Girl Scouts everywhere!

Anything we could pivot to doing virtually we did, even the final conversations that led to the necessary but difficult decisions to allocate resources from the future sale of Camp Cookie and Camp Promising Acres towards the support of Camp Hoffman and Camp Rocky Farm.

We will convene our Annual Meeting virtually again in 2021 and will look forward to “seeing” you then when we will consider changes to our council bylaws to reflect changes made at the national level thanks to the proposal that our council, in partnership with Girl Scouts of Central and Southern New Jersey, brought to the National Council Session.

We are proud of progress made towards being a Gallup Strengths Based Organization. All staff members, board members, and members of the board development committee know their top five strengths and we will collectively maximize those strengths to fulfill our mission more effectively.

Thank you for your partnership, especially in this unprecedented year of COVID-19, and be proud of how, together, we pivoted our way through 2020!

Yours in Girl Scouting,

George Shuster, Board Chair

Pam Hyland, CEO



2020 Board of Directors

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(resigned July 2020)
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(resigned September 2020)
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(term ended May 2020)
Professor of Securities Naval War
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MaryKay Koreivo

(elected May 2020)
SVP & Sr. Relationship Manager,
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(elected May 2020)
Managing Director,
Marsh & McLennan Agency LLC

HONORARY MEMBER

Elizabeth C. Cugini

Retired Kindergarten Teacher,
former GSSNE Board Chair

Highlights

Camp Hoffman Endowment

Much work was completed in 2020 in anticipation of the 2021 Camp Hoffman Centennial. We established a Camp Hoffman Endowment committee with the goal of raising \$100,000 by the centennial date, and we achieved, and in fact exceeded, our initial goal of raising the first \$25,000 by September 30, 2020. The stories of Camp Hoffman alums have been featured on social media platforms and all stories can be found on our website. These stories are heartwarming, and will undoubtedly inspire others to become endowment supporters, thus enabling future generations of girls to experience the magic of Camp Hoffman!

Camp Hoffman Centennial: Kickoff Campfire

For more than a century, camping has been a cornerstone of the Girl Scout experience. GSSNE remains committed to ensuring that girls have opportunities to take part in everything camp has to offer in a safe and nurturing space. In the fall of 2020, GSSNE hosted the official kickoff to the 100-year anniversary of Camp Hoffman—one of the oldest continuously operating camps in our country—with a virtual campfire. This special place has brought girls together to learn new skills, to make new friends, to sing,

and to cherish this community bound by the values of the Girl Scout Promise and Law over ten decades. The Centennial Kickoff Campfire was free to the public and included singing, s'mores, and fun activities with local Girl Scouts streamed live from Camp Hoffman. GSSNE recorded over 900 views of the live streamed event, from across the USA and abroad! The weather was beautiful, we had a great bunch of singers, and a perfect campfire.

van Beuren Charitable Foundation

We greatly appreciate the support of the van Beuren Charitable Foundation for their gift allowing our council to make renovations to the lodge at Camp Rocky Farm in Newport. GSSNE is committed to preserving this valuable property for our girls and this extremely popular camping facility now has new doors throughout the building—an important first step in fully insulating the lodge for year-round use.





The Champlin Foundation

Our friends at The Champlin Foundation have supported GSSNE's capital projects for years. We are incredibly grateful that they have also stepped in to support us through this extraordinary time with an emergency COVID-19 grant. This critical funding helped with expenses that have allowed our offices and camp properties to operate within current health department guidelines, and as our staff is working remotely, we are relying more often on IT support and internet services, which has been critical in recent months.

We would also like to recognize The Champlin Foundation as Camp Hoffman's greatest benefactor. Their support of many capital projects over our 100-year history has expanded our potential and our relevance in the lives of today's girls. Their most recent gift of a new outdoor pavilion will provide much needed outdoor activity space and a shelter for groups during inclement weather. We cannot begin to express our gratitude for their partnership.

Summer 2020: In-Person and Beyond Camp

The 2020 Summer Camp season looked very different than in years past due to COVID-19. With only a few months to reimagine camp, GSSNE was able to offer five different pathways for girls, troops, and families to enjoy the magic of camp together.

On June 1, GSSNE launched registration for Beyond Camp (virtual camp). Each session had a younger girl (Daisy, Brownie, Junior) and older girl (Cadette, Senior, Ambassador) break out. Beyond Camp ran for six weeks; each session was one week long and included a mix of computer based/virtual activities with “on-her-own” activities. In total, 123 girls attended Beyond Camp across the six weeks of sessions.

Among other things, GSSNE’s CIT program was also reimaged in 2020. This year’s class of CITs assisted with Beyond Camp programs, in-person camp programs, and special activities on Family Camp Days. In total, 28 girls successfully participated in our hybrid CIT program.

To supplement Beyond Camp, GSSNE offered in-person single day programs focusing on archery, canoeing, and our signature Tall and Small (parent/caregiver and daughter sleep over) program. These opportunities, while few in number, provided some much needed “normalcy” throughout the summer. Collectively, 55 girls participated in in-person specialized camp programs.



On weekends, GSSNE offered brand-new picnic sites for family groups to reserve. In addition to three picnic tables, each site included its own “flushie” restroom, to comply with state mandated COVID-19 regulations. Groups had the option to reserve time slots for guided hikes around the property (led by CITs), swimming, and boating. Throughout the summer, 129 girls and family members experienced Family Camp Days.

Finally, on both weekdays and weekends, GSSNE opened tent units for summer troop camping (something that typically has not been offered due to the traditional camp schedule). Troops of up to 13 girls and 2 adults could stay in their designated units for as many consecutive nights as they wanted! We welcomed 104 girls and troop leaders for troop camping at Camp Hoffman and Camp Cookie throughout the summer.





Fidelity Investments Partnership

In 2020, GSSNE was one of four councils nationwide to be chosen to partner with Fidelity Investments with a patch program that offers financial investment literacy skills.

The Fidelity Investments “Let It Grow” Investment Patch Program introduces Girl Scouts to investing for their future. When girls complete the program requirements, they receive a Fidelity Investments “Let It Grow” patch. The program allows girls to grow from Daisy through Ambassador, earning patch segments developed for their age levels. Girls may start earning patch bars at any age.

The youngest Girl Scouts—Daisies, Brownies, and Juniors, in grades K-5—learn to think about and save for the future, invest in others, and invest in business. Cadette, Senior, and Ambassador Girl Scouts, in grades 6-12, gain practical knowledge in funding a college education, and investing in a home and for retirement.

This partnership allows girls to work directly with experts in the field where they can learn the importance of financial literacy through a series of program activities where they were able to earn a custom patch.

We are looking forward to continuing to work with Fidelity Investments in 2021, with their employees offering exciting, expanded program opportunities such as learning about building their own businesses, developing a business plan, and the importance of saving for the future.



The Amazing STEAM Adventure at Camp Rocky Farm

On Saturday, October 26, 2019 GSSNE served 16 girls from Pell & Forest Ave Elementary Schools at Camp Rocky Farm for a day of “The Amazing Outdoor STEAM Adventure” which was made possible through generous funding from the Alletta Morris McBean Charitable Trust.

The day included breakfast and lunch, a program about what robots do, and an outdoor scavenger hunt and hike. The girls had an incredible time creating their own scripts as well as being filmed behind a green screen during the production of their videos.

5-year-old Victoria, said to Mary, another 5-year-old, “I hope we can do this every week, I’ve had such a fun day and I love making new friends, we will be friends forever!”

Service to Girl Scouting

GSSNE has an important tradition of recognizing special volunteers who make extraordinary contributions to Girl Scouts. Depending on the type of recognition, volunteers have traditionally been honored at the annual meeting in May or at the service unit level. This year, GSSNE decided to create a special virtual Volunteer Appreciation event where all our volunteers were celebrated and during which, Adult Recognitions were bestowed to those who were nominated by their peers. Leading up to the celebration GSSNE staff members hand delivered a special bag containing a small gift and the pin, badge, or award the volunteer was to receive. On September 24, 2020, members and volunteers from across the council joined us for an interactive, fun, and engaging presentation that showcased our most valuable resources—our volunteers! Although we were not in the same room, it was a heart-warming and personal coming together where thanks and gratitude left everyone feeling connected in a very special way.

Special Supporter Certificate

The Special Supporter Certificate is awarded to honor a group or individual who has supported Girl Scouting in the community within the GSSNE jurisdiction.

Diana Chaffalo,
Woonsocket Service Unit

Emily Laramée,
Woonsocket Service Unit

Judith Potter,
Woonsocket Service Unit

GSSNE Milestones of Membership

The Milestones of Membership pin is a recognition presented in 5-year increments for girl and adult Girl Scout years.

Ginger Lallo, 15 years,
East Greenwich

GSSNE Volunteer of Excellence

The Volunteer of Excellence Award recognizes volunteers who actively give valuable service to Girl Scouts of Southeastern New England and their performance exceeds the expectations of their position description for one of the following areas: Membership, Fund Development, Community Development, Council Support Development, Communications, Volunteer Support, Program Marketing, or Leadership & Governance.

Teresa Baldwin, Middletown

Amy Cady, Middletown

Emily Cush, Middletown

Jennifer Field, Newport

Meghan Ford, Middletown

Erin Gauch, Middletown

Shelly Hall, Wrentham

Becky Kelly, Wakefield

Katie Labonte, Wrentham

Dezarae McMillan, Newport

CJ Meehan, Cranston

Kristen Reid, Swansea

Kristina Schrag, Providence

Linda Tracy, Woonsocket

GSSNE Kit Hammett Award

The Kit Hammett Award identifies a registered adult member who has held two or more positions for at least two years exceeding the expectations held, and benefits one or more service units within council jurisdiction.

Amy Almeida, Warren

Tammy Ruggieri, West Greenwich

GSUSA Appreciation Pin

The Appreciation Pin recognizes an individual's exemplary service in support of delivering the Girl Scout Leadership Experience. This service, which has a measurable impact on at least one geographic area of service, helps the council reach and surpass its mission-delivery goals for that area.

Laurie Boone, North Attleboro

Janine Brown, Newport

Marie Cournoyer, Woonsocket

Stephanie Desroches, Warwick

Bobbie-Jo Gemma, Warwick

Shelley Lombardi, West Warwick

Stephanie Morrison,

North Providence

Barbara Rocha, Little Compton

Monique Rossignol,

North Scituate

Pam Scheller, Westerly

HIGHEST *Awards*

GSUSA Honor Pin

The Honor Pin recognizes an individual's exemplary service in support of delivering the Girl Scout Leadership Experience, which has had measurable impact on two or more geographic areas of service, allowing the council to reach and surpass its mission delivery goals.

Jen Belvin, *Chepachet*

Cyndi Harney, *Wakefield*

Rebecca Reynolds, *Cumberland*

Kristin Scribner, *Lincoln*

Heather Whitehead, *Attleboro*

GSUSA Thanks Badge

The Thanks Badge honors an individual whose ongoing commitment, leadership, and service have had an exceptional, measurable impact on meeting the mission-delivery goals and priorities of the entire council or the entire Girl Scout Movement.

Linda Fallin, *Woonsocket*

Louise Moore, *Harrisville*



2020 was an unprecedented year in many ways and Highest Awards were not excluded. Despite countless obstacles, Girl Scouts across our council continued to “show up” and give back to their communities in the most meaningful ways. While the pandemic prohibited GSSNE from hosting a formal celebration in the spring of 2020, all Girl Scouts who earned their Highest Awards between April 2019 through March 2021 will be invited to GSSNE's virtual Shine Ceremony in the spring of 2021.



SHINING BRIGHT

115

Bronze Award Girl Scouts

68

Silver Award Girl Scouts

11

Gold Award Girl Scouts

6,580

Collective hours spent earning these
Highest Awards in Girl Scouting

Chase Your Adventures



The 2020 Girl Scout Cookie Program was like no other!

In mid-November GSSNE celebrated 103 years of Girl Scouts selling cookies at the annual Service Team Cookie Kickoff with many of our volunteers and we shared some of the amazing accomplishments achieved by girls, parents/caregivers, and volunteers that are made possible by the Girl Scout Cookie Program. Katie Davis, investigative reporter for WJAR NBC 10, member of the GSSNE Board of Directors, and Girl Scout alum shared inspiring words and some memories of when she was a Girl Scout selling cookies and how those experiences and skills still have an impact on her today.

In January, our annual cookie rally took place at the URI Ryan Center. The rally featured a variety of hands-on activities to help prepare girls for the Girl Scout Cookie Program. These activities focused on the 5 essential skills that girls learn through participation in the Cookie Program:

- Business Ethics
- Decision Making
- Goal Setting
- Money Management
- People Skills

The Girl Scout Cookie Program allows girls to manage their own cookie businesses and be part of the largest girl-led entrepreneurial program in the world. The Cookie Program is more than just a money earning opportunity, and proceeds from the sale remain in the local community to help fund troop trips and activities, community service projects, and more.

In March, we had to pause the sale early due to COVID-19 and Girl Scouts showed their resiliency and innovation to come up with ways to sell their remaining cookies when in person sales were postponed. Girls shared cookie links for purchases, used social media to promote sales, and once restrictions were lifted, they came back and held cookie booths to reach their goals. Many troops also donated cookies to food banks, first responders, medical workers, pharmacy workers, and others who were on the front lines of the COVID-19 crisis.

Each year, GSSNE selects a local organization to be the recipient of the annual Cookie Program Community Service Project to teach girls the importance of giving back to the community and to learn about the work that other non-profits in the area are doing. In 2020 girls voted and the recipient was the endowment fund for our very own Camp Hoffman, which will celebrate 100 years in 2021. Troops donated \$2,358.50 to help support this beloved camp.





COOKIE FACTS & FIGURES

PACKAGES SOLD:

689,964

PACKAGES DONATED:

5,100+

These were donated to local food banks and first responders through the Cookie Share Program.

PACKAGES SOLD ONLINE:

27,948

GSSUSA expanded the online selling option with a new cookie link that allowed customers to purchase cookies for direct shipment amid COVID-19.

TROOP PROCEEDS:

\$547,987

This money helps to support troop activities, travel, camping experiences, and community action projects.

SERVICE UNIT PROCEEDS:

\$6,903

Service units who meet or exceed packages sold from the previous year earn additional proceeds.

CAMP COOKIE CREDITS:

\$123,544

Money earned by each participating girl can be applied to the cost of GSSNE day or overnight camps, offsetting the cost and enabling girls to power their own adventures. With the changes to the 2020 camp season, girls were able to carry over these credits and apply them to 2021 GSSNE Summer Camp.

COOKIE BOOTHS:

2,000+

Cookie booths provide opportunities for girls to spread Girl Scout Cookie cheer throughout their community while learning the 5 Essential Skills.

PER GIRL AVERAGE:

181

On average each girl participating in the Cookie Program sold 181 packages of cookies!

In Memory of

We gratefully acknowledge the following individuals who made a donation in memory of someone they have lost.

In memory of Alice Laurenson

Gerardine Cannon

In memory of Anna R. Croft

Kati C. Machtlely

In memory of Bette Vermette

Jean Vermette

In memory of Catherine Curtis

Nancy N. Caswell

In memory of

Deborah Lynne McMaster Tate

Joan H. McMaster

In memory of Diane Jodoin

Diane M. Cheever

In memory of Doris V. Piatek

Carolyn A. Piatek

In memory of Dorothy Favano

Susan Cooper

In memory of Dorothy M. Sherman

Anonymous

In memory of Ellen Dahlgren

Nancy J. Marsiglia

In memory of Frances Tallman

Betty and Tony

In memory of Gail Bolger

Judith Fleming

In memory of Harriett Dever

Charlene I. Underhill

In memory of Helen MacColl

Dorothy M. Woodcock

In memory of Jean Howie Johnson

Holly Johnson & Chuck Beltz

In memory of JoAnn Scotland Haggerty

Margery E. LeBeau

In memory of Joe Cugini

Elsie J. Foy

In memory of Kristen Gaffney

Joseph and Kristen Alzza

In memory of Lila Kahn Mullins

Margery E. LeBeau

In memory of Mary Powers

Janice S. Howard

In memory of Miss Glynn

Sheila J. Acciaro

In memory of Francis J. Costa

Cynthia Harney

In memory of Pamela Higbie

& Edith Eastman

Margaret C. Higbie

In memory of Patricia K. Perry

Ann F. Anesta

In memory of Rev. Frank H. Weeks

Freda and Stephen Lehrer

In memory of Ruth E. Wood

Virginia Caldwell

In memory of Virginia Moss Newhall

Anonymous

In memory of William C. Meeker

Jean E. Milkman

In Honor of

We gratefully acknowledge the following individuals who made a donation to honor a family member or friend.

In honor of Bette Vermette & Peggy Fox Cotton

Betty P. Faella

In honor of Mary E. DeStefano

Anne E. DeStefano

In honor of Deborah Ricci

Sharon Silverman

In honor of Dolores Aiken

Denise C. Aiken

In honor of Judy Eggleston's birthday

Martha Z. Lewin, Betsey J. Anderson

In honor of Karen Hegeman

Jeff J. Wowkowych

In honor of Kerianne Alzza

Kristen Alzza

In honor of MaryKay Koreivo

Sherry Ferdinandi, Molly McShane Kelly, Lisa Guillette

In honor of my daughters Carolyn, Maria, & Loretta

Elizabeth Cimini

In honor of Nalea Smith

Heather Rodenbaugh

In honor of Pam Hyland

Greg Hyland

In honor of Peg Ruggieri

Sylvia Maxfield

In honor of Susan Cicchini

Kristen C. Garnett

In honor of Troop 230 Warwick

Norma J. Malachowski

In honor of Roberta Norman

Laura Wilkinson

Leading Women of Distinction

The Leading Women of Distinction Awards took place on Thursday, October 17, 2019 at the Radisson Hotel in Warwick, RI. Alison Bologna, morning news anchor at NBC 10 WJAR, former GSSNE Leading Women of Distinction honoree, and Founder of Shri Yoga and Shri Service Corp., once again served as our emcee for this amazing event.

Our honorees are prominent women of distinction who directly impact our local communities and in turn, provide positive examples for our Girl Scouts. At GSSNE, we believe it is important to consistently showcase strong, influential women and set positive examples for today's girls. By sharing the successes and pathways these female leaders have taken to get where they are today, girls can see firsthand that their dreams and aspirations are attainable.

In that spirit, all proceeds from this event help to support GSSNE programming for girls working towards their Highest Awards.



Below are the names of those that were honored at the 2019 Leading Women of Distinction Awards:

- **Cindy Scibetta-Butts**, Founder, Grow with Strengths
- **MaryKay Koreivo**, Senior VP & Senior Relationship Manager, Bank of America
- **Kathleen Malin**, VP of Technology & Operations Management, Rhode Island Foundation
- **Sylvia Maxfield**, Dean & Professor, Providence College School of Business

Cookies & Cocktails

A big Girl Scout thank you to everyone who supported our 2020 Cookies & Cocktails celebration on Thursday, March 5 at the Crowne Plaza in Warwick, RI.

Our guests spent the evening feasting on an assortment of savory and sweet treats while bidding on a range of silent auction items! The event wouldn't be complete without our "Mmmmm" emcee Mario Hilario, anchor of NBC 10 News Sunrise. Our attendees also had the opportunity to hear from our special guest speaker, Girl Scout Allison Paliotta from East Greenwich Troop 285.

The night would not have been possible without the participation of Coast Guard House, Iron Works, Plant City, KNEAD Doughnuts, and 2 Sista's Catering. Thank you all for your scrumptious "out of the box" Girl Scout Cookie creations.

Proceeds from Cookies & Cocktails helps support many GSSNE programs including camp, STEM, financial literacy, and Community Outreach and Extended Learning.





2020 Supporters

The 2020 Supporters list is reflective of fiscal year 2020 which is Oct 1, 2019 – Sept. 30, 2020 and includes the names of those who have made gifts of cash, pledges, and/or securities within that timeline. This list does not reflect supporters who have purchased tickets to GSSNE events, and/or made silent auction item purchases. Please note, gift-in-kind donations are reflected separately at the end of this report. We have made every effort to correctly identify our supporters. If omissions or discrepancies are noted, please contact Jill Martens at jmartens@gssne.org so we may update our records.

\$20,000 +

Amica Companies Foundation
The Champlin Foundation
The Rhode Island Foundation
van Beuren Charitable Foundation

\$10,000 - \$19,999

Amica Mutual Insurance Company
Susan E. Anderson
Andy and Polly Erickson

\$5,000 - \$9,999

CVS Health
CVS Health Charity Classic
Dave's Marketplace
Fidelity Investments
June Rockwell Levy Foundation
Cynthia and John Paliotta
Shanix Technology, Inc.

\$2,500 - \$4,999

Anonymous
Fall River Women's Union
Janet A. Feyler
Locke Lord LLP
Navigant Credit Union
Pawtucket Credit Union
Rockland Trust Charitable Foundation
John & Peggy Ruggieri
George and Susan Shuster
The HarborOne Foundation
The John Clarke Trust,
Bank of America, N.A. Co Trustee
Wave Federal Credit Union
The Robert D. Wray Charitable Trust

\$1,000 - \$2,499

Anonymous
Jewelle C. Allen
Lori A. Basilio
Bristol County Savings Charitable
Foundation, Inc.
Centreville Bank
Mary E. and Nathan W. Chace
E.W. Burman, Inc.
Fund of The Providence Shelter
for Colored Children
Hope Global
Pam Hyland
Mr. Leslie M. Kenney
Mary Kay Koreivo
Mary E. Lafferty
Lifespan
Michael D. and Mary F. Lynch
Marsh & McLennan Agency LLC
Sylvia Maxfield, Ph.D.
Martin and Jill Crowley
Procaccianti Companies
Providence Rotary Charities Foundation
Ms. Sally Russell
Ann K. Throop
Judith Ameen Wilchynski

\$500 - \$999

BayCoast Bank
Beacon Mutual Insurance Company
Mr. John F. Burton
Case Snow Management, Inc.
Mrs. Elfriede A. Collis & the late
Charles A. Collis
Mrs. Katharine Shuster Correll
John and Cynthia Cross
Mrs. Elizabeth C. Cugini
Joanne M. Daly & Guy Millick
Katie Davis
DiSanto Priest Charitable Foundation
Erin Dowling
Gilbane Building Co.
Girl Scouts of the USA
Colleen Gouveia Moulton
Grow With Strengths
Havard Pilgrim Health Care
Lee Ann Anderson Hurtubise
Robert N. Huseby
Innovex
Maria Markos
Laura A. Masterson
Cheryl Merchant
Dianne Morton
Patricia R. Murray
Mutual of America Life Insurance
Company
Claire Nelson
Providence College
The Scribner Family
Lisa & Troy St. Onge
Susan Steiner
The Robert F. Stoico/FirstFed
Charitable Foundation
Barbara and Stephen Williams
Women in Leadership Nexus

\$250 - \$499

Anonymous
Mrs. Rebecca N. Alberg
Mrs. Nancy Armstrong
Susan and Roger Cicchini
Mr. John N. Conti
Pamela A. Harrop, MD
Michelle A. Hirst
Virginia and Robert Lallo
Margery E. LeBeau
Joanne Lynch
Carrie Majewski
Kathleen & Edward Malin
Mastercard
Mary McVeigh
Rehoboth Lions Club
Robert R. Schinigoj, Jr.
Carol Schwebel
Troop # 127 Scituate
Twin River Casino
Laura and Steve Wilkinson
Richard & Kathleen Wong
Dorothy and Kenneth Woodcock

\$100 - \$249

Anonymous
Denise C. Aiken
Ms. Colleen Allen
Cynthia M. Alves, MD
Mr. & Mrs. Joseph Amaral
Amazon Smile
Mr. Richard & Mrs. Megan Armstrong
Heather Bentley
Joan M. Breen
Troop 602
Jordan Brown
Virginia Caldwell
Mary and Norm Campbell
Anne Ciresi
Mrs. Patricia E. Coutu
Nina and Gordon Dash

Lisa M. DeCubellis
Carol Delaney
Jane A. Desforges
Megan Douglas
Peter and Maryann Drogan
Ms. Karen M. Edwards
Betty and Tony Faella
David Fales
Dorienne Farzan
Kathryn L. Gann, Ph.D.
Michele A. Gariepy
Kristen Carlson Garnett
Gail Gaustad
Valarie A. Gelb
GFWC Wampanoag Women's Club
Diane Goldsmith
Lisa Guillette
Margaret C. F. Higbie
Sara Hill Family
Constance A. Howes
Greg Hyland
Mr. Theodore F. Jakubowski
Holly Johnson & Chuck Beltz
Sharon Johnson
Joan Johnson Freese
Gail Kelleher
Joan Khattab
Elissa and Matt Koskela
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Liberty Mutual Insurance Company
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Mrs. Joanne C. O'Connell Foster
Ms. Linda P. O'Neill

J. Timothy & Dorothy O'Reilly
North Kingstown Daisy Troop 816
Harmony Oschefski
The Pinheiro Family
Rachel Pintarelli
Theresa Raymond
Deborah Ricci
Becky Rogers
Richard Rusk
Gertrude C. Santos
Susan L. Santos
Second Congregational Church
Jane and Deming Sherman
Smithfield Elks Lodge #2359
Jane E. Sullivan, Esq.
Ms. Catherine J. Swerdlick
Mary Jo Takach
Thorpe's Wines & Spirits
Troop 113
Troop 318
Troop 365
Troop 382
Troop 540
Troop 602
Troop 615
Troop 718
Troop 979
Maureen Van Herpe
Jean Vermette
Barbara M. Wallace
Cynthia V. L. Ward
Wells Fargo Bank, N.A.
Paul Wilson
Connie Worthington and Terry Tullis

UNDER \$100

Anonymous
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Ann Ackerman
Jacqueline Ackerman
Mrs. Carroll S. Adams
Jennifer Ahlijanian
Alex & Ani
Allstate Insurance
Joseph and Kristen Alzza
Grace Amaral Dias
Alexis Anderson
Betsey J. Anderson
Mrs. Ann F. Anesta
Anne and Stephen Anthony
Kristin Applegate
Linda Arruda
Karen Joy Asher
Lesley Azzinaro
Teresa Baldwin
Tracey Beck
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Elizabeth Cimini
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Martin and Elizabeth Cohen
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Elsie Foy
Louise A. Gauthier
Shannon Gero
Taylor Gomes
Ms. Terese Gregg
Tory Groves
Dana Hall
Ms. Janet S. Handford
Lise and Alan Hasegawa
Peter Hazlett
Elisabeth Head
Tammy Hickey
Janice S. Howard
Renee Hughes
Walter & Dottie Hunter
Daniel and Leanne Isabella
Christine Isidoro
Debra A. Jamieson
Nicole Jardin
Eric Jeffrey
Ms. Jean M. Josephson

Katie Keffe
Melissa Keenan
Ashley Kenner
Paula L. Keogh
Molly Kieloch
Kevin Klyberg
K. Berit Kosterlitz
Martha & John Krollman
Elizabeth and John E. Laliberte
Angela Lambert
Laurie Lancaster
John F. Law
Freda and Stephen Lehrer
Martha Lewin and Jack Egan
Cynthia Lewis
Mrs. Catherine J. Maguire
Norma and Joseph Malachowski
Nancy and Louis Marsiglia
Ticiana Massi Grenga
Mr. James W. McCormick, Jr.
Susan Gerbi McIlwain
Ed and Grace McKinlay
Ms. Joan H. McMaster
Elizabeth and Dave McNab
Edward G. McPherson
Molly McShane Kelly
Ashley Medeiros
Maydith Merz
Jean and Howard Milkman
John & Emily Miller
Petronella Mitchell
Elizabeth Molin
Alicia Monnes
Louise Moore
Joyce Neves
Kelly Nevins
Sarah Ohlson
Julie Oliveira
Meghan Ollerhead
Y. Olufunmilayo Onodipe
Mr. Matthew Palmer
Diane Passafaro

Diane and Walter Pelrine
Stephanie Pereira
Beverly R. Perry
Jason Perusek
Ms. Carolyn A. Platek
Lianne Pinheiro
Aimee Plouffe
Jill Rasmussen
Jessica Ratcliffe
Ms. Ann Marie Richards
Mike Ritz
Heather Rodenbaugh
Ann and Robert Rosenblatt
Sarah Santos
Pamela Scheller
Ms. Joanne E. Schenck
Patrick Scott
Salni Scott
Nancy Serpa
Michele Shannon
Lessa Shear
Mrs. Frances Shippee
Priscilla Shube & Wayne Rosenberg
Jane and Peter Shuman
Amy Silva
Rebecca Sisson
Kelly Smith
Victor Sousa
Jan Spence
Jennifer Spira
Susan D. Sweeney
Christina Swiszc
Troop 1255
Troop 165
Troop 175
Troop 201
Troop 213 Yankee B
Troop 217
Troop 226
Troop 263
Troop 269
Troop 286

Troop 300
 Troop 31
 Troop 315
 Troop 354
 Troop 360
 Troop 404
 Troop 4066
 Troop 427
 Troop 457
 Troop 460
 Troop 491
 Troop 523
 Troop 544
 Troop 64
 Troop 656
 Troop 690
 Troop 711
 Troop 714
 Troop 791
 Troop 850
 Troop 923
 Troop 924
 Charlene I. Underhill
 Tina Valliere
 Justina J. Victorino
 Kelli Viera
 Mr. and Mrs. Robert A. Waddicor
 Jeanne and Brett Waxgiser
 Beth Welborn
 The Welsler Family
 Sara Whitehead
 Dianne Wilkin
 Kayla Williams
 Woonsocket Elks Lodge, No. 850
 Jeff J. Wowkowych
 Donna L. Zarogian



PLANNED Giving

A GIFT THAT LASTS A LIFETIME

The Juliette Gordon Low Society—GSSNE's Planned Giving Society—was established to thank and honor individuals who choose to make Girl Scouts a beneficiary in their estate plans:

Our council is grateful for the thoughtfulness of the following individuals:

Carroll S. Adams	William R. Howard
Susan E. Anderson	Pam Hyland
Stefanie Argus	Margery E. LeBeau
Nancy Armstrong	Anne K. Meeker
Karin N. Aukerman	Miriam E. Montag
Barbara J. Barber	Diane L. Pelrine
Grace M. Donnelly	Lianne C. Pinheiro
Mary E. Durfee	Terri Pitt
Betty P. Faella	Elizabeth C. Rowland
Barbara J. Feyler	Kristin E. Scribner
Elsie J. Foy	Barbara C. Smith
Martha M. Frutchey	Susan Steiner
Michele A. Gariepy	Julie Sygiel
Pamela Grills Naccarato	Barbara M. Wallace

GIRL SCOUT MOVEMENT-WIDE CHALLENGE PLANNED GIFTS

Erik & Eva Andersen
 Dianne Belk & Lawrence Calder

Employee Giving Programs

While GSSNE does not receive direct United Way funding, we do appreciate the assistance of the following agencies that administer donor designations.

Bank of America Charitable Foundation
Citizens Charitable Foundation
United Way of Greater
Attleboro/Taunton
United Way of Massachusetts Bay
and Merrimack Valley
United Way of Rhode Island, Inc.
United Way of Southeastern
Connecticut, Inc.

Gifts in Kind

\$1,000 - \$2,499

Claire Nelson

\$500 - \$999

Castle Hill Inn
Citizens Bank
CVS Health
Mary Elizabeth (Betty) Durfee
Excell Construction Corp.
Kempenaar Real Estate Inc.
Ocean Edge Resort & Golf Club
The Late Show with Stephen Colbert
The Preservation Society
of Newport County

\$250 - \$499

Boscov's
Mr. John Houle
Dwight Leigh
McGahan Enterprise
Mills Tavern
Mirror Me Photo Booth RI
Providence College Athletics
Providence Performing Arts Center
John & Hayley Rocco
Sir Speedy Providence
eLume Marketing, Inc.
The Crowne Plaza
Uncas International
Joe Viele

\$100 - \$249

Blue Sky Spaworks
Cumulus Media Group
Elsie Foy
Harbour Galleries
Kent Stetson
Madeira Liquors
Organical Botanical
Providence Bruins
Rhode Island PBS
Stencil Jewelers
The Bodhi Spa
The Gamm Theatre
The Guild
University of Rhode Island Athletics
WJAR NBC 10



UNDER \$100

Agape Medical Spa of Warwick
Apponaug Brewing Company
Arooga's
Bags by Iris
Jersey Mike's Subs
La Masseria
Linesider Brewery
Main Street & Toscana Lounge
Maria Markos
Meritage Restaurant
Miriam E. Montag
Cynthia and John Paliotta
Pasta Beach
Ravenous Brewery

Richard's Pub
Ritrovo Pub & Grille
Siena
Smashburger
Stars Nails & Spa
Tavern on Main
The Green Door
The Martucci Group
Third Rock Emporium
Thorpe's Wines & Spirits
Trader Joe's
Whole Foods Market

2020 Financials

INCOME

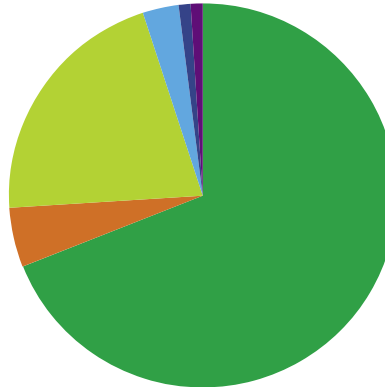
ALL FUNDS

● Product Sales (net)	\$2,128,412	69%
● Camp & Program Fees	\$168,277	5%
● Philanthropy	\$643,860	21%
● Interest & Dividends	\$81,379	3%
● Girl Scout Shops (net)	\$50,166	2%
● Other	\$23,227	1%

Subtotal: \$3,095,321

Realized & Unrealized Gain on Investment Transactions (net)	\$235,097
Decrease in Value of Trust Assets	(\$4,059)

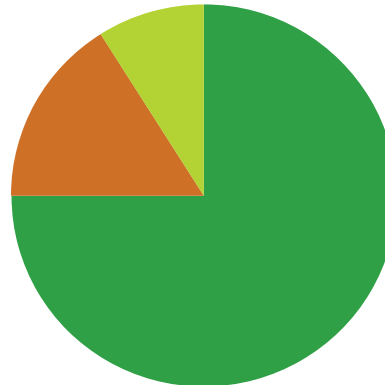
TOTAL: \$3,326,359



EXPENSE

● Program Services	\$2,349,536	75%
● Management & General	\$504,799	16%
● Fundraising	\$276,063	9%

TOTAL: \$3,130,398



MEMBERSHIP STATISTICS

4,807

Girl members

1,977

Adult members

605

Lifetime members

2,582

Total Adult members

\$594

Cost of providing a year
of Girl Scouting to one girl

The Girl Scout Difference

Girl Scouts are groundbreakers—they're changing their communities, and they are ready to take on the world!

Your ongoing support and dedication to Girl Scouting enables Girl Scouts of Southeastern New England to continue offering girl-led opportunities to ALL girls!

We greatly appreciate your commitment to building girls of courage, confidence, and character, who make the world a better place.

Continue supporting Girl Scouts for present and future generations. Make a gift using the enclosed envelope, visit www.gssne.org/donate or call 401-331-4500 to learn how you can help a Girl Scout today!

GIRL SCOUT MISSION

Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.

GIRL SCOUT PROMISE

On my honor, I will try:

To serve God and my country,
To help people at all times,
And to live by the Girl Scout Law.

GIRL SCOUT LAW

I will do my best to be
honest and fair,
friendly and helpful,
considerate and caring,
courageous and strong, and
responsible for what I say and do,
and to
respect myself and others,
respect authority,
use resources wisely,
make the world a better place, and
be a sister to every Girl Scout.